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Dear Colleague

## POST OFFICE - CAMPAIGN AGAINST FRANCHISING

### Current Franchising and Hosting Plans – Tranches 1 to 3

In January last year the Post Office initiated a franchising programme divided into three Tranches with franchising announcements as follows:

- January 2016 (39 Crowns for franchise plus 4 closures – Antrim, Barry, Rye Lane, Shaftesbury Square)
- July 2016 (20 Crowns)
- January 2017 (37 Crowns)

This puts the total number of Crowns announced for franchising and closure in the last 12 months as 100 from a starting point of 314, which means 31% of Crowns were under threat. The Post Office's strategy of announcing the franchising offices in three separate tranches was deliberate as it diluted the perceived impact on our membership.

Below are tables showing the Crowns named in the three Tranches.

The fourth table shows the offices that have either been relocated into WHSmith or are due to be relocated. These are 'Hosted' offices and retain their directly managed status with the staff remaining in the employ of the Post Office.

#### Tranche 1: January 2016 - 39 Crowns Announced for Franchising

**28 of the 29 Crowns in the table below have either already been franchised or are in the process of being franchised to WHSmith. Longton went to an independent franchising partner.**

Aberystwyth	Banbury	Beckenham	Beeston
Bognor Regis	Bromsgrove	Bury St Edmunds	Cirencester*
Durham	Felixstowe	Halifax	Harborne
Harlow*	Harpenden	Hartlepool*	Honiton
Kilmarnock	Lancaster	Lewes	Longton
Maidenhead	Paisley	Penzance	Peterborough City
Pinner	St Andrews Cross	St Austell	Sudbury
Wakefield			

**\*Crown Offices still open**

#### Tranche 1: The 10 Crowns below currently have no partners announced

Crouch End	Denbeigh	Headingley	Lower Edmonton
Muswell Hill	Sheerness	St Johns Wood	Sydenham
Walworth Road	Waterlooville		



**Tranche 2: July 2016 – 20 Crowns Announced for Franchising**

Blackfriars Road	Bransholme	Dingle	Duke Street
Dunmow	East Kilbride	Finsbury Park	Harold Hill
Hollywell	Kingsland High St	Kingstanding	Leigh Park
Llangefni	Londonderry	Morrison	Newhaven
South Ockendon	Springburn Way	St Leonards-on-Sea	Willenhall

**Tranche 3: 10<sup>th</sup> January 2017 – 37 Crowns Announced for Franchising**

Abbey Wood	Bishops Stortford	Billingham	Bootle
Brandon	Camborne	Church Road	Collier Row
Consett	Diss	Dundee	Falkirk
Harlesden	Harringay	Hecla Avenue	Hoddesdon
Hornchurch	Lancing	Leigh-on-Sea	Leyton
Morningside	New Cross Gate	New Street	Ossett
Petersfield	Pontefract	Pudsey	Redruth
Rotherham	Shoreham by Sea	South Kensington Station	South Woodford
Stamford Hill	Stoke Newington	Thetford	Walthamstow Central
Ulverston			

Adding Tranche 2 and 3 together, plus the 10 Crown Offices outstanding from Tranche 1 (yet to have a franchise partner announced), means there are 67 Crowns (plus the Antrim closure) making 68 in total where we should instigate effective community campaigns.

**It is these 68 Crowns we need to focus on and reinvigorate our activities where there have been campaigns and instigate where there hasn't.**

**WHSmith – Franchising and Hosting**

**The best chance of successfully defending a Crown Office is before a franchise partner is announced.** With this in mind we are currently at a position whereby the publicly announced plans for WHSmith, both franchising and hosting, have come to a conclusion.

On April 13<sup>th</sup> 2016 WHSmith announced to the Stock Exchange a ten year agreement with the Post Office and on the same day WHSmith issued as part of their interim results the following announcement:

*"We have now entered into a new commercial deal with Post Office Ltd (POL) to relocate up to an additional **61 Post Offices** to WHSmith High Street stores over the next 12 months either as franchises or run by POL under a concession arrangement. This new agreement will run for ten years.*

In the WHSmith's trading statement dated 25<sup>th</sup> January 2017, they stated:

*"We opened an additional 32 Post Offices in the period, giving us a total of 145 within our High Street stores. In line with plan, up to a further **23 Post Offices** are due to open in the balance of the year".*

Therefore as it stands, we can only assume, in the absence of a further Stock Exchange announcement, that all outstanding Crowns earmarked for franchising that currently don't have a partner announced are not going into WHSmith. This is potentially a positive position when planning local campaigns.



### Hosted branches in WHSmith = 34

The following 34 Crown Offices retain Crown Office status, although they will be located or already are located in WHSmith premises.

Barnstaple	Bracknell#	Camberley	Castle Mall
Chichester	Chorley	Darley St	Doncaster
Dumferline	Dunraven Place	Eastleigh	Exmouth
Fareham	Harrow	Horsham	Kingswood
Llandudno	Lowestoft	Maidstone Town	Mansfield
Newbury	Ormskirk	Orpington	Shepherds Bush
Southend- on-Sea	Stevenage	Terminus Road	Tonbridge
Tower Ramparts	Truro	Union Street Aberdeen	Warrington
Wood Green	Wrexham Town		

You will see from the tables that of the 61 Crowns cited in the April 2016 WHSmith statement;

**28** of the Crowns are in the franchising list of Tranche 1

**33** fall in the Hosting category as depicted in the **Hosting** table. # Plus Bracknell which was a pilot hosted in WHSmith from 2015

It can therefore be deduced that unless WHSmith makes a further announcement to the Stock Exchange, the remaining 67 Crowns are presumably earmarked for alternative partners. To put this into context, this means the 10 remaining offices in Tranche 1 (Table 1) and all of the offices in Tranche 2 and Tranche 3 are not scheduled at this stage to go into WHSmith. If this remains the case, we have a real opportunity to protect some of these Crowns through effective community campaigning.


### Real Opportunity to Protect Crown Offices: Coordinating Campaigns

It is worth noting the Post Office franchising programme is failing to gather momentum with very little progress being made with regards finding franchising partners. Indeed by the Post Office's own admission, it takes at least 18 months from the date of announcing a Crown will be franchised for this to come to fruition.

There is every indication that the high profile media coverage has been fairly successful in putting off potential partners coming forward which is why it is essential that we continue to build on this with high profile Campaigns to save the Crown offices and ultimately our members' jobs.

It is vitally important that Regional Secretaries, Branches and IR Representatives coordinate and organise campaigns for the remaining 67 (plus Antrim) Crowns where the Post Office has so far failed to find suitable partners. Attached to this letter is the list of Crowns where our members are facing an uncertain future.

Yours sincerely



Andy Furey  
Assistant Secretary

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Crown	Union Branch	Sector Rep	Territorial Rep	MP	Party	Branch Secretary	Regional Secretary
Kingstanding	Birmingham & District	Sue Trehearne	Jim Reeves	Khalid Mahmood	Labour	Steve Reid	Kate Hudson
Billingham	Cleveland Amal	Richard Titterington	David Bowmaker	Alex Chunningham	Labour	Peter Hall	Paul Clays
Camborne	Cornwall Amal.	Cathy Chilcott	Chris Roche	George Eustice	Conservative	Tony Lorton	Kevin Beazer
Redruth	Cornwall Amal.	Cathy Chilcott	Chris Roche	George Eustice	Conservative	Tony Lorton	Kevin Beazer
Consett	Durham County	Richard Titterington	David Bowmaker	Pat Glass	Labour	Jason Llewellyn	Paul Clays
Dunmow	Eastern No. 4	Tim Pavellin	Jim Reeves	Sir Alan Haselhurst	Conservative	Mark Toner	Paul Moffatt
Bishops Stortford	Eastern No. 4	Tim Pavellin	Jim Reeves	Mark Prisk	Conservative	Mark Toner	Paul Moffatt
Diss	Eastern No. 4	Tim Pavellin	Jim Reeves	Richard Bacon	Conservative	Mark Toner	Paul Moffatt
Thetford	Eastern No. 4	Tim Pavellin	Jim Reeves	Liz Truss	Conservative	Mark Toner	Paul Moffatt
Brandon	Glasgow & District Amal.	Carole Bowmaker	David Bowmaker	Marion Fellows	SNP	Jim McKechnie	John Brown
Duke Street	Glasgow & District Amal.	Carole Bowmaker	David Bowmaker	Anne McLaughlin	SNP	Jim McKechnie	John Brown
East Kilbride	Glasgow & District Amal.	Carole Bowmaker	David Bowmaker	Dr Lisa Cameron	SNP	Jim McKechnie	John Brown
Hecia Avenue	Glasgow & District Amal.	Carole Bowmaker	David Bowmaker	Carol Monaghan	SNP	Jim McKechnie	John Brown
Springburn Way	Glasgow & District Amal.	Carole Bowmaker	David Bowmaker	Anne McLaughlin	SNP	Jim McKechnie	John Brown
Dingle	Greater Mersey and SW Lancashire Amal	Neil Barry	Jim Reeves	Louise Ellman	Labour (Co-op)	Mark Walsh	John Brown
Bootle	Greater Mersey and SW Lancashire Amal	Neil Barry	Jim Reeves	Peter Dowd	Labour	Mark Walsh	Carl Webb
Bransholme	Hull & East Ridings	Richard Titterington	David Bowmaker	Diana Johnson	Labour	Mick Whiting	Paul Clays
Sheerness	Kent Invicta	Mole Meade	Peter Meech	Gordon Henderson	Conservative	Dave Banbury	Paul Carpenter
New Street	Leeds No. 1 Amal.	Richard Titterington	Jim Reeves	Barry Sheerman	Labour	Andy Lee	Paul Clays
Ossett	Leeds No. 1 Amal.	Richard Titterington	Jim Reeves	Mary Creagh	Labour	Andy Lee	Paul Clays
Pontefract	Leeds No. 1 Amal.	Richard Titterington	Jim Reeves	Yvette Cooper	Labour	Andy Lee	Paul Clays
Pudsey	Leeds No. 1 Amal.	Richard Titterington	Jim Reeves	Stuart Andrew	Conservative	Andy Lee	Paul Clays
Headingley	Leeds No.1 Amal.	Richard Titterington	Jim Reeves	Greg Mulholland	Lib Dem	Andy Lee	Paul Clays
Kingsland High Street	London 7	Clive Tickner	Chris Roche	Diane Abbott	Labour	Sean Ryan	Ian Murphy
Leyton	London 7	Clive Tickner	Chris Roche	Stella Creasy	Labour	Sean Ryan	Ian Murphy
Walthamstow Central	London 7	Clive Tickner	Chris Roche	Stella Creasy	Labour	Sean Ryan	Ian Murphy
South Woodford	London 7	Clive Tickner	Peter Meech	Iain Duncan Smith	Conservative	Sean Ryan	Ian Murphy
Church Road	London Phoenix	Huw Davies	Chris Roche	Dawn Butler	Labour	John Gaby	Ian Murphy
Harlesden	London Phoenix	Huw Davies	Chris Roche	Dawn Butler	Labour	John Gaby	Ian Murphy
St Johns Wood	London Phoenix	Huw Davies	Chris Roche	Karen Buck	Labour	John Gaby	Ian Murphy
Crouch End	N/NW London	Clive Tickner	Chris Roche	Catherine West	Labour	Kevin Carey	Ian Murphy
Finsbury Park	N/NW London	Clive Tickner	Chris Roche	Diane Abbott	Labour	Kevin Carey	Ian Murphy
Harringay	N/NW London	Clive Tickner	Chris Roche	David Lammy	Labour	Kevin Carey	Ian Murphy
Hoddesdon	N/NW London	Tim Pavellin	Chris Roche	Charles Walker	Conservative	Kevin Carey	Ian Murphy
Lower Edmonton	N/NW London	Clive Tickner	Chris Roche	Kate Osamor	Labour	Kevin Carey	Ian Murphy
Muswell Hill	N/NW London	Clive Tickner	Chris Roche	Catherine West	Labour	Kevin Carey	Ian Murphy
Stamford Hill	N/NW London	Clive Tickner	Chris Roche	Diane Abbott	Labour	Kevin Carey	Ian Murphy
Stoke Newington	N/NW London	Clive Tickner	Chris Roche	Diane Abbott	Labour	Kevin Carey	Ian Murphy
Ulverston	North Lancs & Cumbria Amal.	Neil Barry	David Bowmaker	John Woodcock	Labour	Barry Bowes	Carl Webb
Denbeigh	North Wales & Marches	Neil Barry	Jim Reeves	Dr James Davies	Conservative	Steve Jones	Gary Watkins
Holywell	North Wales & Marches	Neil Barry	Jim Reeves	David Hanson	Labour	Steve Jones	Gary Watkins
Llangefni	North Wales & Marches	Neil Barry	Jim Reeves	Albert Owen	Labour	Steve Jones	Gary Watkins
Antrim	Northern Ireland East	Carole Bowmaker	David Bowmaker	Danny Kinahan	Ulster Unionist Party (UUP)	Davey Moffett	Lawrence Huston
Londonderry	Northern Ireland West	Carole Bowmaker	David Bowmaker	Mark Durkan	SDLP	Billy Hannaway	Lawrence Huston
Leigh Park	Portsmouth & District	Sean Ryan	Peter Meech	Alan Mak	Labour	Ruth Harris	Paul Carpenter
Waterlooville	Portsmouth & District	Sean Ryan	Peter Meech	George Hollingbery	Conservative	Ruth Harris	Paul Carpenter

Harold Hill	Romford Amal	Clive Tickner	Peter Meech	Dame Angela Watkinson	John Joslin	Paul Moffatt
South Ockendon	Romford Amal	Clive Tickner	Peter Meech	Jackie Doyle-Price	John Joslin	Paul Moffatt
Collier Row	Romford Amal	Clive Tickner	Peter Meech	Andrew Rosindell	John Joslin	Paul Moffatt
Hornchurch	Romford Amal	Clive Tickner	Peter Meech	Angela Watkinson	John Joslin	Paul Moffatt
Leigh-on-Sea	Romford Amal	Tim Pavelin	Peter Meech	Sir David Amess	John Joslin	Paul Moffatt
Falkirk	Scotland No. 2	Carole Bowmaker	David Bowmaker	John McNally	Kenny Logan	John Brown
Morningside	Scotland No. 2	Carole Bowmaker	David Bowmaker	Ian Murray	Kenny Logan	John Brown
Dundee	Scotland No. 5	Carole Bowmaker	David Bowmaker	Chris Law	Mark Richards	John Brown
Abbey Wood	SE London Postal & Counter	Mole Meade	Peter Meech	Teresa Pearce	Barry Nelson	Ian Murphy
Blackfriars Road	SE London Postal & Counter	Mole Meade	Peter Meech	Neil Coyle	Barry Nelson	Ian Murphy
New Cross Gate	SE London Postal & Counter	Mole Meade	Peter Meech	Vicky Foxcroft	Barry Nelson	Ian Murphy
South Kensington Stati	SE London Postal & Counter	Huw Davies	Chris Roche	Victoria Borthwick	Barry Nelson	Ian Murphy
Sydenham	SE London Postal & Counter	Mole Meade	Peter Meech	Jim Dowd	Barry Nelson	Ian Murphy
Walworth Road	SE London Postal & Counter	Mole Meade	Peter Meech	Neil Coyle	Barry Nelson	Ian Murphy
Petersfield	South East No 5	Sean Ryan	Peter Meech	Damien Hinds	Andy Moorey	Paul Carpenter
Morrison	South West Wales Amal.	Cathy Chilcott	Chris Roche	Carolyn Harris	Gary Williams	Gary Watkins
Rotherham	South Yorkshire & District Amal.	Richard Titterington	Jim Reeves	Sarah Champion	Graham Clough	Paul Clays
Lancing	Southdowns, Weald & Rother	Mole Meade	Peter Meech	Tim Loughton	Steve James	Paul Carpenter
Newhaven	Southdowns, Weald & Rother	Mole Meade	Peter Meech	Maria Caulfield	Steve James	Paul Carpenter
Shoreham By Sea	Southdowns, Weald & Rother	Mole Meade	Peter Meech	Tim Loughton	Steve James	Paul Carpenter
St Leonards on Sea	Southdowns, Weald & Rother	Mole Meade	Peter Meech	Amber Rudd	Steve James	Paul Carpenter
Willenhall	Wolverhampton & District	Sue Trehearne	Jim Reeves	David Winnick	Dave Jones	Kate Hudson